



### ***Putting Security in a Positive Light***

*"Lumension delivers a holistic approach to security management by delivering best-of-breed, policy-driven solutions that enforce and maintain a desired security posture, and reduce overall complexity through a single view and consolidated architecture."*

*Charles Kolodgy, Research Director, IDC*

### **Corporate Overview**

Lumension Security, formerly PatchLink Corporation, is a leading global security management company, providing unified protection and control of all enterprise endpoints, applications and devices. The ineffectiveness of silo endpoint solutions has sparked demand for a shift in the security paradigm as organizations look to a more holistic approach to unified security management.

Founded in 1991, Lumension pioneered the patch management market segment and led the charge in effective security and vulnerability management. Since its inception, Lumension has made two key acquisitions to round out its product portfolio: STAT Vulnerability Assessment technology from Harris Corporation, and SecureWave's award-winning Sanctuary Device and Application Control. Lumension is maximizing the synergies between three best-of-breed, policy-based solutions to deliver definitive protection and control over your corporate endpoints. Today, with more than 5,100 customers worldwide, Lumension continues its tradition of redefining the security market by delivering unified solutions that allow enterprises to effectively manage endpoint risk.

### **The Challenge**

Managing risk throughout an enterprise can feel like an insurmountable task as new vulnerabilities are exposed regularly and as other threats targeting IT assets and sensitive data come not only from external sources, but also from within. Threats come from virtually anywhere, from curious hackers to malicious code writers to professional criminal organizations to corporate espionage to employees who accidentally or intentionally click on a malicious web link or disclose sensitive data.

A key concern for organizations is understanding what is in your network and managing the risk from known and unknown vulnerabilities, malware and data leakage – all while enabling your end-users to achieve desired business results.

Organizations have come to rely upon many different security and configuration management vendors and solutions to resolve these critical security challenges. Managing security silos can produce inconsistent security approaches, fragmented policy enforcement and reporting, and ultimately a more complex network to manage and secure. Furthermore, traditional security models are reactive in nature and are constantly working to resolve threats after the fact.

### **The Positive Security Model**

Lumension's Positive Security Model leverages proven security methodologies, practices and technologies to help organizations simplify the entire security management lifecycle. By putting security in a positive light, Lumension is shifting the security paradigm from a reactive to a proactive approach by unifying the best security and configuration solutions to help organizations achieve a consistent and desired state. Leveraging its proven Positive Security Model, Lumension provides definitive protection of enterprise data and IT assets, improves operational efficiencies, reduces costs and accelerates business results.

Lumension's best of breed solution suite enables organizations to reduce costs and complexity, consolidate IT, and improve productivity with its integrated security management solutions. This includes automated asset discovery, vulnerability assessment, remediation and validation; application and device control; integration with leading network access control solutions; and extensive policy compliance reporting.

Only through policy-driven protection and control security solutions can enterprises proactively manage risk, work across disparate groups, comply with security policies and regulations, consolidate IT resources, and ultimately reduce costs and improve productivity.

Lumension enables organizations to effectively manage risk at the endpoint by delivering best of breed, policy-based solutions, including:

- Unified Vulnerability Management – Automated Discovery, Vulnerability Assessment, Remediation and Validation
- Unified Endpoint Policy Enforcement – Application and Device Control
- Integration with Leading Network Access Control Solutions
- Extensive Policy Compliance Reporting

Employing a policy-based framework that mitigates non-compliant behavior or vulnerabilities *before* problems occur, Lumension's solutions assure that desired security levels are consistently and continuously enforced throughout the enterprise.

## Quick Facts

- **Industry Rankings & Awards**
  - Ranked #1 in Market Share by IDC for third consecutive year
  - Ranked #14 on Inc. 500 List of Fast Growing Companies for 2006
  - Ranked by Software Magazine as one of the World's Premier Software Companies for third consecutive year
  - PL Update named Product of Year by Frost and Sullivan
  - PL Update and Sanctuary named Best Buys by SC Magazine 2007
  - Sanctuary awarded ComputerWorld Excellent Award 2007
  - PL Update wins Best of Best Redmond's 2006 Readers' Choice Awards
  - PL Update named best Patch Management solution by SC Magazine 2006
  - Sanctuary named best Endpoint Security solution in SC Magazine Readers' Trust Awards Europe 2006
  - Lumension named Business VAR Partner Program Winner 2006
  - SecureWave Sanctuary awarded Red Herring Top 100 Innovator Award
  - Sanctuary Achieved High Marks in Device Control Reviews conducted by Information Security Magazine and eWeek
- **Patented Technology**
  - Patented Patch Fingerprinting™ Technology ensures accurate detection of security vulnerabilities and continuous protection
- **Established Global Customer Base & Channel Partners**
  - Over 5,100 customers globally, including NASA, Thomson Financial, Bank of Philippines, HSBC, YellowBook, USDA, EPA, John C. Lincoln Hospitals, ING, among many others.
  - Over 480 partners worldwide.
- **Strong Partnerships with Key Industry Leaders**
  - Microsoft, Cisco, Novell, Juniper, etc.
  - Extensible solutions for key areas of endpoint security
    - Application and Device Control, Network Access Control, Compliance Reporting, Vulnerability Management

